

Introduction

Funding is a central issue in any effort to use alternative fuel vehicles (AFVs). Incentives are very important, especially as they help to defray the incrementally higher costs of acquiring AFVs. However, the wide variety and types of incentives can be confusing and has led the Clean Cities Program to step in and help sort things out. This *Guide to Alternative Fuel Vehicle Incentives and Laws* contains a listing of state, Federal, and private incentives offered to encourage the expanded use of AFVs. Of these incentives, private sources of funding are becoming more important as partners are recognizing the commercial value of the growing market. We have tried to include with each incentive a contact name and phone number for you to follow-up and get more details on the programs that apply to you. However, if no one answers when you call, or if you have any trouble getting the answers you need, call the Clean Cities Hotline at (800) CCTIES.

Applying incentives to purchases of AFVs can be like clipping coupons. Think of this guide as a coupon book that shows what discounts and incentives can be applied to your purchases. The incentives can be grouped together to significantly defray the final purchase price of an AFV. Since most incentives are only available in certain states or areas, and many of the private company incentives apply only to people in that company's service area, you may need to call to confirm your eligibility for some of the rebates or programs. This is why we have included points of contact for each listing.

This is the second edition of this guide. We have updated and confirmed the information in the guide for 1996/1997. This guide is the result of months of research and hundreds of phone calls as well as input from readers like you. The information in this guide is current as of November 6, 1996. Programs and laws are constantly changing, but the best efforts have been put forth to produce a comprehensive, and up-to-date guide to AFV incentives. Consequently this document is to be viewed as part of a series. If your organization is not listed, or if the information on your organization's programs has changed, please call TG Powell, Clean Cities Consultant, Abacus Technology Corporation, at (301) 951-1717, so that corrections can be made for the next edition.